# shop local promotional services

#### **Business Impact for Destinations**

CDA Creative Digital Agency is a full-service marketing agency that provides affordable and effective services to support economic development by boosting sales tax & TOT revenues for DMOs, TBIDs, CVBs, and local Chambers of Commerce.

We don't waste your time with fluffy marketing that doesn't move the needle. That's why the Mobile Marketing Association ranked us as a top agency on their Global Business Impact Index.

#### **Experts in Digital Incentives**

Our leadership has more than two decades of expertise successfully launching local and national digital incentives programs for clients including Korean Air, Ace Hardware, Chiquita, and Pepsi.

### CREATIVE DIGITAL AGENCY





Travel & Tourism Experience



Award-Winning Strategy & Creative



Creators and Storytellers by Trade



Reporting & Analytics Specific to Destination







## how we help

#### **An Extension of Your Team**

Yiftee is a powerful tool for generating new sales tax revenue and keeping local dollars in the community, but it takes special expertise and time to implement to its maximum potential – two things the average overworked city or chamber employee may not have.

CDA has the experience, established processes, and a proven track record for ensuring Yiftee shop local programs deliver an ongoing, active stream of revenue.

## yiftee gives you the tools we handle the execution





















## services

#### Iaunch

Make a major impact when your Shop Local program goes to market

- Strategic Planning & Budget
- Branding & Promotional Materials
- Merchant Onboarding & Communications
- Web Presence
- Campaign Development

#### grow

Reactivate a stalled program, or scale to boost revenue

- Reactivation Campaign
- PR, Email, & Marketing
- Social Media Promotion
- Hyperlocal Advertising
- Merchant Incentives
- Pitch Deck for Sponsors

#### create

Produce custom, eye-catching materials to engage merchants and shoppers, alike

- Printable Fliers & Digital Graphics
- Educational Webinars & Merchant Training Materials
- Videos Highlighting Local Businesses
- Social Media Content

#### manage

We'll keep your program top-of-mind for years to come, while taking day-to-day administration off your plate

- Always-On Social Media Promotion
- New Merchant Onboarding
- Yiftee Platform Administration
- Reporting & Optimization

# preferred partner



### partial client list











visit Barcelona



**r**westport













## results

+65%

YOY restaurant and hotel recovery

+\$122k

revenue from one Shop Local program 16x

monthly \$ from gift card sales after CDA brought on

We appreciate CDA being able to adapt so quickly, mitigating the pandemic's hit to revenue for the city.

TFRI DAVENA

Economic Development Specialist, City of Benicia

CREATIVE DIGITAL AGENCY